

**MODULE ONE ASSESSMENT GUIDE** 

# module one

HOW TO BOOST YOUR
MINDSET & BELIEF SYSTEM TO
CLOSE SALES





### **LESSON 1:**

# **KNOWLEDGE**

Q1. Mr. A is consistently meeting his sales target and making more sales while Mr. B who started at the same time as Mr. A is yet to close a sale. What do you think is the major reason for this gap?



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### LESSON 2-3:

# **WORDS & ACTIONS**

Q2. Acquiring knowledge, speaking affirmative words, taking actions and using your imagination are effective ways to excel in life? True or False



### **LESSON 4:**

# **IMAGINATION**

Q3. Get a pen, a sheet and move to a quiet corner. Take 5 minutes to imagine what it would feel like meeting your sales or business target, then write it down on paper.(hint: see, feel, taste, smell & hear)



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